# BRAVIDA INTERIM REPORT January – September 2010

Net sales were SEK 7,494 million (7,762).

The order intake grew by 11 per cent to SEK 7,913 million (7,121)

The operating profit improved by 13 per cent to SEK 381 million (337).

The operating margin improved to 5.1 per cent (4.3).



# **ABOUT BRAVIDA**

Bravida is Scandinavia's premier integrated supplier of technical installation and service solutions, with about 8,000 employees and sales of more than SEK 10,000 million.

Bravida provides specialist services and integrated solutions in three main fields of technology: electrical installations, heating & plumbing and HVAC. The three fields of technology also include services in modern building operations, fire and security systems, sprinklers, cooling, project management services for the construction and property industries, and service. Bravida offers comprehensive, integrated solutions with overall responsibility as well as minor service assignments to public- and private-sector customers from offices at 150 locations in Sweden, Norway and Denmark. Since 2006 Bravida has been owned by a group of investment funds represented by Triton Managers II Limited.

bravida

# CEO Torbjörn Torell comments on the period

Despite lower sales as result of the economic downturn, Bravida reports significantly stronger earnings. The operating profit for the first nine months of the year increased by 13 per cent to SEK 381 million (337), which represents an operating margin of 5.1 per cent (4.3). Sales for the period fell by 3 per cent to SEK 7,494 million (7,762).

The fall in sales is due primarily to continued price pressures and weak demand in Denmark and Norway. In Sweden demand was stable and increasing in some locations. Publicsector investment remains a key pillar of demand and the turnaround in other sectors that became evident in the second quarter has continued. Demand from the industrial sector and new commercial construction is rising modestly and housing construction is also picking up, albeit from a low level. In all divisions the order intake exceed sales for the period.

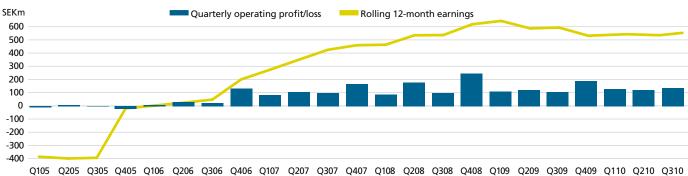
Bravida's solid performance is the result of a decision to avoid projects with a high risk and weak profitability and our success in cutting administrative expenditure. Profitability in our Swedish business is good thanks to a strong order intake and a growing share of service assignments, which contributed to the strong performance. In Denmark we have taken extensive measures to adapt to the sluggish demand. In Norway the former Siemens Installation AS has been successfully integrated with Bravida and we are seeing an improvement in margins linked to the higher level of efficiency and reduced cost level in the merged business.

In 2010 the company and its results will continue to be affected by the weak economy in several markets, but we are now gradually positioning Bravida for increased growth in areas were demand is set to recover. Bravida is a stable company with a strong pool of technical expertise and highly developed production systems that has advanced and strengthened its positions in several areas during the recession, including service assignments and energy-saving customer solutions. I believe we are in a good position to grow with increasing profitability as the installation and service market recovers in 2011.

Torbjörn Torell CEO and Group President

Key performance indicators, SEKm	Jan-Sep 2010	Jan-Sep 2009	Jan-Dec 2009
Net sales	7,494	7,762	10,831
EBITA	381	344	545
Operating profit/loss	381	337	536
Earnings after financial items	342	321	511
Cash flow from operating activities	151	366	516
Operating margin, %	5.1	4.3	4.9
Interest coverage ratio, times	18.5	11.3	12.9
Equity/assets ratio, %	29.7	24.0	28.2
Order intake	7,913	7,121	10,215
Order backlog	4,015	3,629	3,648

# QUARTERLY OPERATING PROFIT AND ROLLING ANNUAL PROFIT



Q105 Q205 Q305 Q405 Q106 Q206 Q306 Q406 Q107 Q207 Q307 Q407 Q108 Q208 Q308 Q408 Q109 Q209 Q309 Q409 Q110 Q210 Q310 Figures for operating profit/loss before 2007 are pro forma.

# January-September highlights

Bravida performed strongly compared with the same period the year before. Although sales fell by 3 per cent, the operating profit improved by 13 per cent, despite continued price pressures in the market. Demand in Sweden increased during the period but was varied in Norway and weak in Denmark. The weak demand and consequent decline in sales in Denmark meant that the division posted a loss for the period.

Bravida has continued to focus on service assignments and has cut its administrative expenses to offset the impact of a weaker market. Bravida prioritises margins over volumes by avoiding installation contracts with a high risk and poor profitability. The implemented resource adaptations have enabled us to strengthen our operating margin. Bravida increased its order intake by 11 per cent year on year.

#### Net sales

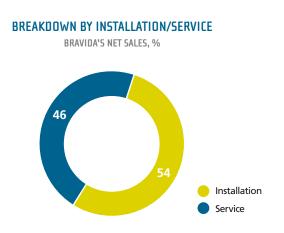
Consolidated net sales for the year were SEK 7,494 million (7,762). Adjusted for currency effects, this was a decrease of 1 per cent. The service business accounted for 46 per cent of sales and the installation business for the remaining portion. In Sweden net sales decreased by 4 per cent to SEK 4,678 million (4,867). In Denmark sales were SEK 1,126 million (1,612), which is a decrease of 22 per cent in local currency terms. Sales in Norway increased to SEK 1,689 million (1,283), which, after adjusting for currency conversions, was an increase of 32 per cent on the year before. The increase was attributable to the acquisition of Siemens Installation AS in July the year before.

#### Acquisition of Siemens Installation AS

On 1 July 2009, in a strategically motivated deal, Bravida Norway acquired the electrical installation firm Siemens Installation AS, which had about 1,300 employees and generated sales of NOK 785 million in the second half of 2009. Due to the size of the acquisition previous years are not comparable.

#### **Operating profit/loss**

The operating profit improved by 13 per cent to SEK 381 million (337), which represents an operating margin of 5.1 per cent (4.3). In the Swedish business the margin was 6.2 per cent (5.4). In



Denmark the margin was -0.4 per cent (1.4) and in Norway 5.1 per cent (3.3). EBITA was SEK 381 million (344), resulting in an EBITA margin of 5.1 per cent (4.4).

#### Earnings after financial items

The net financial expense was SEK -39 million (-16). The increased expense is attributable to refinancing expenses in the amount of SEK 22 million. Earnings after financial items were SEK 342 million (321).

#### Earnings after tax

The standard-rate tax charge was estimated at SEK -91 million (-73). Earnings after standard-rate tax were thus SEK 251 million (249).

### Comprehensive income for the period

Translation differences for the period from the translation of foreign operations were SEK -54 million (-4) due to the strengthening of the Swedish krona. Comprehensive income for the period was SEK 196 million (245).

## Order intake and order backlog

The general trend was for rising demand from a low level. There were considerable local variations, however. In some locations the market weakened sharply, resulting in intense price

Quarterly earnings	Q3 2010	Q2 2010	Q1 2010	Q4 2009	Q3 2009
Net sales	2,280	2,623	2,592	3,069	2,640
Costs of production	-1,818	-2,102	-2,038	-2,382	-2,123
Gross profit/loss	462	520	553	687	516
Administrative and selling expenses	-329	-398	-428	-489	-409
Operating profit/loss	133	122	125	198	107
Net financial income/expense	-8	-9	-22	-9	-5
Earnings after financial items	125	114	103	190	102
Tax on profit for the year	-33	-31	-28	107	-19
Profit/loss for the period	92	83	75	297	83
Other comprehensive income					
Translation differences for the period from the translation of foreign operations	-20	-2	-32	25	-17
COMPREHENSIVE INCOME FOR THE PERIOd	72	82	43	322	66
Average number of employees	7,952	8,065	8,023	8,078	8,046

pressures, while other locations saw clear signs of a pick-up in demand. Generally speaking, demand is strongest in Sweden. Demand from the industrial sector and new commercial construction rose modestly. Demand was held up mainly by public-sector investment and a rise in housing construction. The service market remained relatively stable. Bravida's order intake was SEK 7,913 million (7,121), which represents a year-onyear increase of 13 per cent after adjusting for currency conversions. In Sweden the order intake grew by 6 per cent. Order intake grew by 76 per cent in Norway but declined by 7 per cent in Denmark in local currency terms. In all divisions the order intake exceeded sales for the period.

The order backlog was SEK 4,015 million (3,629). After adjusting for currency effects, this was an increase of 14 per cent compared with the same date the year before. In Sweden the order backlog grew by 17 per cent. The order backlog grew by 2 per cent in Norway but declined by 9 per cent in Denmark in the respective local currencies. The order backlog figures do not include Bravida's service business.

#### Employees

The average number of employees during the period decreased by 1 per cent to 7,952 (8,046). The number of employees decreased by 8 per cent in Sweden and by 19 per cent in Denmark. In Norway the increase was 46 per cent as a result of the acquisition the year before.

Bravida monitors market developments very closely through its local offices and has a high level of preparedness to adapt its resources to changes in demand. In several sub-markets in Sweden and Norway Bravida is now recruiting to meet an increase in demand.

#### Acquisitions and disposals

During the period Division Norway concluded an agreement on the transfer of assets and liabilities from a small electrical installation business in Narvik. The acquisition adds 20 employees to Bravida. During the period Division Denmark also acquired a small electrical installation business on the island of Fyn along with 10 employees. No disposals were made during the period.

#### **Cash flow and investments**

Cash flow from operating activities was SEK 151 million (366) and cash flow from investing activities was SEK 9 million (-175). Cash flow before financing activities was thus SEK 160 million (191). Previously recognised Group contributions of SEK 210 million (0) were paid out during the period. A dividend of SEK 400 million (0) was also paid. As part of a refinancing deal, Bravida made net repayments on loans of SEK 600 million and increased its undrawn credit facilities by SEK 408 million. Cash flow from financing activities was SEK -1,008 million (-37) and the cash flow for the period was thus SEK -848 million (154).

# Third quarter highlights

Consolidated net sales were SEK 2,280 million (2,640) in the third quarter. After adjusting for currency effects, this was a decrease of 12 percent on the previous year. In Sweden net sales decreased by 3 per cent to SEK 1,420 million (1,458). In Denmark sales were SEK 371 million (495), which was a decrease of 17 per cent in local currency terms. In Norway sales were SEK 490 million (687), a decrease of 28 percent in local currency terms. The operating profit for the third quarter was SEK 133 million (107). The operating margin increased to 5.8 per cent (4.1). In Sweden the margin was 6.8 per cent (4.8) and in Norway 5.6 per cent (4.0). In Denmark the margin was 1.4 per cent (2.2). Earnings after financial items were SEK 125 million (102).

The order intake for the quarter was SEK 2,355 million (2,121). Adjusted for currency effects, this was an increase of 13 percent on the year before. The order intake fell by 1 per cent in Norway but increased by 17 and 21 per cent in Sweden and Denmark, respectively.

Net sales by division	Q3 2010	Q2 2010	Q1 2010	Q4 2009	Q3 2009
Division North	399	481	437	501	412
Division Stockholm	408	475	421	514	453
Division South	630	770	707	796	606
Intra-Group and eliminations	-18	-16	-18	-21	-13
Sweden	1,420	1,710	1,548	1,789	1,458
Norway	490	554	645	790	687
Denmark	371	358	398	490	495
Intra-Group and eliminations	-	-	-	-	-
TOTAL GROUP	2,280	2,623	2,529	3,069	2,640
Operating profit by division	Q3 2010	Q2 2010	Q1 2010	Q4 2009	Q3 2009
Division North	31	33	25	47	23
Division Stockholm	30	28	22	24	25
Division Stockholm Division South	30 34	28 49	22 32	24 57	25 28
Division South	34	49	32	57	28
Division South Intra-Group and eliminations	34 2	49 0	32 3	57 13	28 -5
Division South Intra-Group and eliminations Sweden	34 2 97	49 0 111	32 3 82	57 13 141	28 -5 70
Division South Intra-Group and eliminations Sweden Norway	34 2 97 27	49 0 111 23	32 3 82 36	57 13 141 37	28 -5 70 27

# **Regional markets**

## **Operations in Sweden**

In Sweden Bravida operates through three divisions: North, Stockholm and South. Sales in the period were SEK 4,678 million (4,867), which was a decrease of 4 per cent compared with the year before. The operating profit was SEK 289 million (262), which represents an operating margin of 6.2 per cent (5.4). The number of employees was 4,630 (5,045), a decrease of 8 per cent. Capacity use in the interim period increased compared with the year before.

**Division North** saw a strong improvement in earnings compared with the year before. Despite lower sales, the division increased its operating profit to SEK 89 million (73), which is equivalent to an operating margin of a healthy 6.8 per cent (5.4). Sales were SEK 1,318 million (1,347), a decrease of 2 per cent. The earnings trend is positive in several regions. There were signs of a pick-up in demand in the industrial segment from a low level. Demand for renovation and modernisation of schools and healthcare facilities in the public sector remained strong. The service and maintenance market was stable, with solid demand in the energy area. The order intake grew by 7 per cent to SEK 1,340 million (1,256).

The order backlog at the end of the period was SEK 601 million (623), a decrease of 4 per cent compared with the year before. The reason behind the decrease in the order backlog was the increasing share of service assignments in the division. The division's heating & plumbing departments in Skellefteå and Luleå have received a joint contract to carry out a project to improve energy efficiency in Skellefteå from Skellefteå Kraft, a local power company. The end client is SkeBo, a municipal housing company. The contract covers the replacement of 2,500 radiators and the installation of 400 heat exchangers. The work began in August and is expected to be completed in December.

The average number of employees during the period decreased by 6 per cent to 1,406 (1,493).

**Sales in Division Stockholm** in the first nine months of the year were SEK 1,304 million (1,460), a decrease by 11 per cent. The operating profit was SEK 80 million (77), which means that the operating margin increased to 6.1 per cent (5.3). The shortage of housing and the current low interest rates encouraged renewed housing construction, albeit from a very low level. Public-sector investment in new housing construction has increased sharply, partly through major investments in sports and leisure facilities. These factors have led to an increase in the construction starts index for Stockholm compared with the year before. The construct

tion starts index ex-housing shows a decline, however. There are a number of very large projects in the Stockholm region that have been postponed and are scheduled to be put out to tender in early 2011. The division faces competition from businesses from other parts of Sweden and abroad that are looking to establish a presence in the capital. The market for contract service in Stockholm remains stable. The order intake for the period increased by 6 per cent year on year to SEK 1,449 million (1,363).

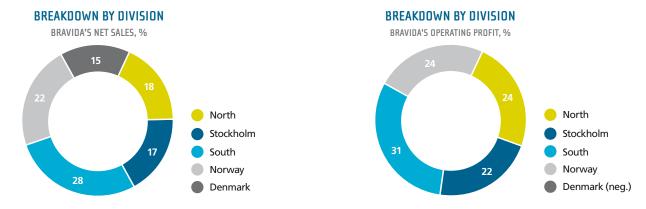
At the end of the period the order backlog was SEK 887 million (673), which represents an impressive 32 per cent year-onyear increase. During the period Division Stockholm received a contract for a conversion project aimed at improving energy efficiency in the Ljuskärrsberget tenant-owner's association in Saltsjöbaden outside Stockholm, which is switching from electricity-based to water-based heating. The association comprises almost 500 apartments and the project will be implemented in connection with the installation of a borehole heat exchanger. The project will employ 20 installers and is expected to be completed in spring 2011.

The average number of employees was 1,132 (1,258), a decrease of 10 per cent..

**Division South** had a stable performance with a high level of capacity utilisation and strong order intake. Sales for the period were largely flat, at SEK 2,108 million (2,113). Volumes in Västra Götaland shrank while other parts of the division saw good demand. During the year the division worked actively to increase the share of service assignments to offset a lower volume of installation contracts. The operating profit increased by 6 per cent year on year, to SEK 115 million (108). The margin also improved, to 5.5 per cent (5.1). Demand in the metropolitan regions, which has been weak recently, is expected to improve on the back of a sharp increase in construction starts during the period. The market is driven mainly by infrastructure and housing, but office and retail premises are also picking up compared with last year. The order intake grew by 5 percent to SEK 2,291 million (2,183).

During the period Bravida in Malmö and Lund received a contract to carry out heating, plumbing and HVAC installations in the new Emporia shopping centre that is being built in the Hyllie district of Malmö. Emporia is being built by Steen & Ström in the expansive Öresund region. The centre will have 100,000 m<sup>2</sup> of retail space with over 200 retail outlets and 20 restaurants across three floors. The installation work has just begun and is expected to continue over a period of two years. The order backlog increased by 20 per cent to SEK 1,473 million (1,224) at the end of the period.

The average number of employees fell by 9 per cent to 2,052 (2,253).



# **Operations in Norway**

**Division Norway** doubled in size last year with the acquisition of Siemens Installation AS. The two companies have now been fully integrated following a successful integration process. During the period the whole division has migrated to the Group's shared ERP system. The switch initially required significant resources, taking capacity from other activities. Longer-term, the transition will create synergies and improve governance. The operating companies were merged into a single company during the period.

Sales for the period were SEK 1,689 million (1,283), which is an increase of 32 per cent in local currency terms. For comparable units the decrease is close to 30 per cent, which is largely in line with the overall market trend. It is believed that the trough has now been passed, and orders are increasing again. The operating profit fell year on year, to SEK 86 million (42), which represented a margin of 5.1 per cent (3.3). The margin improvement was attributable to the acquired business. Demand for offices and other commercial premises remained weak while the market for energy-saving and infrastructure projects was better. The market for service projects was relatively stable. There are signs of growing optimism in the market, but prices remain low. The order intake was SEK 1,718 million (978), which is an increase of 76 per cent in local currency terms.

The order backlog grew by 2 per cent in local currency terms to SEK 541 million (558). In the third quarter Region South & West won the contract to carry out all electrical installations in the project to expand and modernise the factory of paint maker Jotun in Sandefjord, which will replace to other factories. Jotun is making its largest investment ever with the aim of creating a new production structure, and has chosen to award the contract to Bravida.

The average number of employees increased by 46 per cent to 1,955 (1,336). The number of employees at the end of the period was down by 15 per cent on the year before.

#### **Operations in Denmark**

Sales in **Division Denmark** in the first nine months fell sharply compared with the year before, to SEK 1,126 million (1,612). After adjusting for currency effects, this was a decrease of 22 per cent, which is in line with the market as a whole. The division reports a loss of SEK -5 million (22), which represents a margin of -0.4 per cent (1.4). The negative result is due chiefly to the sharp fall in sales. The installation market saw continued weak demand, resulting in significant price pressures. These factors led to a greater degree of selection, especially in respect of major installation contracts. The service market was also weak during the period. The impact from the government's support package for the public sector in the form of stimulus measures and tax relief has not offset the fall in demand in other areas. The order intake was SEK 1,166 million (1,394). In local currency terms this was a decline of 7 per cent.

In the past quarter Bravida's HVAC department in Herning won the contract to carry out new installations in the world's largest bioenergy processing facility. The work has been commissioned by Vestforsyning A/S and the client is Maabjerg Bioenergi Drift AS. The work has begun and is expected to be completed in August 2011. The order backlog at the end of the period was SEK 514 million (550), a decrease of 9 per cent in local currency terms.

The average number of employees during the period was 1,330 (1,634), a decrease of 19 per cent.

income statement         2010         2009           Net sales         7,494         7,762           Costs of production         -5,558         -6,133           Gross profit/loss         1,536         1,628           Administrative and selling expenses         -1,156         -1,290           Dperating profit/loss         381         337           Net financial income/expense         -39         -16           Earnings after financial items         342         321           Net sales by division         2,108         1,347           Division North         1,318         1,347           Division South         2,108         4,667           Norway         1,669         1,283           Denmark         1,126         1,6126           Intra-Group and eliminations         -5         -0           TOTAL 6ROUP         7,494         7,762           Operating profit by division         115         108           Intra-Group and eliminations         5         3           Sweden         260         262           Norway         86         442           Denmark         -5         22           Intra-Group and eliminations         10	Consolidated	Jan-Sep	Jan-Sep
Costs of production         5-5,958        6,135           Gross proft/loss         1,156         1,258           Administrative and selling expenses         -1,290        1,290           Deparing profit/loss         381         337           Net financial items         342         321           Net sales by division         1,304         1,460           Division North         1,304         1,460           Division Stockholm         1,304         2,108           Intra-Group and eliminations         -51         -53           Sweden         4,678         4,867           Norway         1,689         1,283           Division South         1,126         1,612           Intra-Group and eliminations         -         0           TOTAL GROUP         7,494         7,752           Operating profit by division         80         73           Division Stockholm         80         73           Division Stockholm         80         73           Division Stockholm         80         73           Division Stockholm         963         422           Norway         86         422           Denmark         53         322	income statement	2010	2009
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Administrative and selling expenses         -1,156         -1,290           Operating profit/loss         381         337           Net financial income/expense         -39         -16           Earnings after financial items         342         321           Net sales by division         1,318         1,347           Division North         1,318         1,347           Division South         2,108         2,113           Intra-Group and eliminations         -51         -53           Sweden         4,678         4,689           Norway         1,126         1,612           Intra-Group and eliminations         -0         0           TOTAL GROUP         7,494         7,762           Operating profit by division         80         77           Division North         89         73           Division South         1115         108           Intra-Group and eliminations         5         3           Sweden         289         262           Norway         289         262           Intra-Group and eliminations         10         11           TOTAL GROUP         381         337           Share of productive installer ime by division, %	Costs of production	-5,958	-6,135
Operating profit/loss         381         337           Net financial income/expense         -39         -16           Earnings after financial items         342         321           Net sales by division         1,304         1,460           Division North         1,304         1,460           Division Stockholm         1,304         1,460           Division South         2,108         2,113           Intra-Group and eliminations         -51         -53           Sweden         4,678         4,667           Norway         1,689         1,283           Demark         1,126         1,612           Intra-Group and eliminations         0         0           TOTAL GROUP         7,494         7,762           Operating profit by division         89         73           Division North         89         262           Norway         86         42           Denmark         1115         108           Intra-Group and eliminations         10         111           TOTAL GROUP         381         337           Share of productive installer time by division, %         95.6         94.5           Division North         95.6	Gross profit/loss	1,536	1,628
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Earnings after financial items         342         321           Net sales by division	Operating profit/loss	381	337
Net sales by division         Image: Constraint of the second	Net financial income/expense	-39	-16
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Division North         1,318         1,347           Division Stockholm         1,304         1,460           Division South         2,108         2,113           Intra-Group and eliminations         -53         53           Sweden         4,678         4,667           Norway         1,689         1,223           Denmark         1,126         1,612           Intra-Group and eliminations         -         0           TOTAL GROUP         7,494         7,762           Operating profit by division         89         73           Division North         89         73           Division South         1115         108           Intra-Group and eliminations         5         3           Sweden         289         262           Norway         86         42           Denmark         -5         22           Intra-Group and eliminations         10         11           TOTAL GROUP         381         337           Share of productive installer time by division, %         96.8         96.2           Division North         95.6         94.5         94.5           Division Stockholin         96.8         96.2			
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Division South         2,108         2,113           Intra-Group and eliminations         -51         -53           Sweden         4,678         4,667           Norway         1,669         1,223           Denmark         1,126         1,512           Intra-Group and eliminations         -         0           TOTAL GROUP         7,494         7,762           Operating profit by division         80         77           Division North         89         73           Division Stockholm         80         77           Division Stockholm         80         77           Division Stochholm         80         77           Division Stochholm         80         77           Division Stochholm         80         77           Division North         289         62           Division North         95.6         94.5           Division North         95.6         94.5           Division South         96.8         96.2           Sweden         96.3         95.8           Norway         92.1         93.1           Division South         95.3         92.2           TOTAL GROUP         95.3 <td></td> <td></td> <td>,</td>			,
Intra-Group and eliminations         -51         -53           Sweden         4,678         4,667           Norway         1,689         1,283           Denmark         1,126         1,120           Intra-Group and eliminations         0         0           Division North         89         73           Division North         80         77           Division Stockholm         115         108           Intra-Group and eliminations         5         3           Sweden         289         262           Norway         86         42           Demmark         -5         222           Intra-Group and eliminations         10         11           TOTAL GROUP         381         337           Share of productive installer time by division, %         96.5         94.5           Division North         95.6         94.5         92.1           Division South         96.3         95.8         92.1           Division South         96.3         92.2         92.1         92.1           Division South         95.3         92.2         92.1         93.1         93.1           Division South         95.3         <			
Sweden         4,678         4,667           Norway         1,689         1,283           Denmark         1,126         1,612           Intra-Group and eliminations         0         0           DTAL GROUP         7,494         7,762           Operating profit by division         89         73           Division North         89         73           Division Stockholm         80         77           Division Stockholm         115         108           Intra-Group and eliminations         5         3           Sweden         289         262           Norway         86         42           Denmark         -5         22           Intra-Group and eliminations         10         11           TOTAL GROUP         381         337           Share of productive installer time by division, %         96.2         96.4           Division North         95.5         94.5         94.5           Division South         96.3         95.8         96.2           Sweden         96.3         95.8         94.5           Division North         95.3         92.1         93.1           Demmark         95.3 </td <td></td> <td></td> <td></td>			
Norway         1,689         1,283           Denmark         1,126         1,612           Intra-Group and eliminations         0         0           TOTAL GROUP         7,494         7,762           Operating profit by division         0         7           Division North         89         73           Division Stockholm         80         77           Division Stockholm         80         77           Division South         115         108           Intra-Group and eliminations         5         3           Sweden         289         262           Norway         86         42           Denmark         5         22           Intra-Group and eliminations         10         11           TOTAL GROUP         381         337           Share of productive installer time by division %         96.8         94.5           Division North         96.8         96.2         96.4           Division South         96.8         95.3         92.2           Division North         95.3         92.2         93.1           Denmark         95.3         94.5         94.5           Division North <td< td=""><td></td><td></td><td></td></td<>			
Denmark         1,126         1,612           Intra-Group and eliminations         0           TOTAL GROUP         7,494         7,762           Operating profit by division         89         73           Division North         89         73           Division Stockholm         80         77           Division Stockholm         80         77           Division South         1115         108           Intra-Group and eliminations         5         3           Sweden         289         262           Norway         86         42           Denmark         -5         22           Intra-Group and eliminations         10         111           TOTAL GROUP         381         337           Share of productive installer         9         9           Division North         95.6         94.5           Division South         96.3         95.8           Norway         92.1         93.1           Denmark         95.3         92.2           TOTAL GROUP         95.3         92.2           Division South         1,340         1,256           Division North         1,340         1,256			-
Intra-Group and eliminations0TOTAL 6R0UP7,4947,762Operating profit by division73Division North8973Division Stockholm8077Division South115108Intra-Group and eliminations53Sweden289262Norway8642Denmark522Intra-Group and eliminations10111TOTAL 6R0UP381337Share of productive installer time by division, %95.694.5Division North95.694.5Division South96.296.4Division North95.694.5Division South96.296.4Division South96.395.8Norway92.193.1Denmark95.394.5Division South95.394.5Division South1,3401,256Division North1,3401,256Division South1,4491,363Division South2,2912,183Intra-Group and eliminations-51-53Sweden5,0294,749Norway30 Sep 201030 Sep 2019Division North6161,340Division North611623Division South2,291313Intra-Group and eliminations-51Drefer intake0Denmark1,166Division North616Division North1,340			
TOTAL GROUP         7,494         7,762           Operating profit by division         89         73           Division North         80         77           Division Stockholm         80         77           Division South         115         108           Intra-Group and eliminations         5         3           Sweden         289         262           Norway         86         42           Denmark         -5         22           Intra-Group and eliminations         10         11           TOTAL GROUP         381         337           Share of productive installer         10         11           TOTAL GROUP         381         337           Share of productive installer         96.3         96.2           Division North         96.3         95.3           Division South         96.3         95.3           Norway         92.1         93.1           Denmark         95.3         94.5           Division South         1,340         1,256           Division South         1,249         1,363           Division South         1,249         1,363           Division South         1		1,120	,
Operating profit by division         No.           Division North         89         73           Division Stockholm         80         77           Division South         115         08           Intra-Group and eliminations         5         3           Sweden         289         262           Norway         86         42           Denmark         -5         22           Intra-Group and eliminations         10         11           TOTAL GROUP         381         337           Share of productive installer time by division, %         95.6         94.5           Division North         95.6         94.5           Division Stockholm         96.3         95.8           Norway         92.1         93.1           Division South         96.3         92.2           Sweden         95.3         92.2           TOTAL GROUP         95.3         92.2           Division South         1,340         1,256           Division Stockholm         1,449         1,363           Division South         2,291         2,183           Intra-Group and eliminations         -51         -53           Sweden <t< td=""><td></td><td>7 /9/</td><td></td></t<>		7 /9/	
Division North         89         73           Division Stockholm         80         77           Division South         115         108           Intra-Group and eliminations         5         3           Sweden         289         262           Norway         86         42           Denmark         -5         22           Intra-Group and eliminations         10         11           TOTAL GROUP         381         337           Share of productive installer time by division, %         95.6         94.5           Division North         96.2         96.4           Division Stockholm         96.2         96.4           Division Stockholm         96.3         95.8           Norway         92.1         93.1           Denmark         95.3         92.2           TOTAL GROUP         95.3         94.5           Order intake         Division North         1,340         1,256           Division Stockholm         1,449         1,363         1,445           Division Stockholm         1,449         1,363         1,94.5           Order intake		7,434	7,782
Division Stockholm         1         1           Division Stockholm         115         108           Intra-Group and eliminations         5         3           Sweden         289         262           Norway         86         42           Denmark         -5         22           Intra-Group and eliminations         10         11           TOTAL GROUP         381         337           Share of productive installer time by division, %         9         94.5           Division North         95.6         94.5           Division Stockholm         96.2         96.4           Division Stockholm         96.3         95.8           Norway         92.1         93.1           Denmark         95.3         92.2           TOTAL GROUP         95.3         94.5           Division North         1,340         1,256           Division North         1,340         1,256           Division Stockholm         1,449         1,363           Division Stockholm         1,449         1,363           Division Stockholm         1,166         1,394           Intra-Group and eliminations         -51         -53	Operating profit by division		
Division South         115         108           Intra-Group and eliminations         5         3           Sweden         289         262           Norway         86         42           Denmark         -5         223           Intra-Group and eliminations         10         11           TOTAL GROUP         381         337           Share of productive installer time by division, %         96.8         94.5           Division North         95.6         94.5           Division Stockholm         96.3         95.8           Norway         92.1         93.1           Denmark         95.3         92.2           TOTAL GROUP         95.3         92.2           TOTAL GROUP         95.3         94.5           Division North         1,340         1,256           Division North         1,340         1,256           Division Stockholm         1,449         1,363           Division South         2,291         2,183           Intra-Group and eliminations         -51         -53           Sweden         5,029         4,749           Norway         1,718         978           Denmark	Division North	89	73
Intra-Group and eliminations53Sweden289262Norway8642Denmark-522Intra-Group and eliminations1011TOTAL GROUP381337Share of productive installer time by division, %98694.5Division North95.694.5Division Stockholm96.296.4Division Stockholm96.395.8Norway92.193.1Denmark95.392.2TOTAL GROUP95.394.5Order intake95.394.5Division North1,3401,256Division South2,2912,183Intra-Group and eliminations-51-53Sweden5,0294,749Norway1,718978Denmark1,1661,394Intra-Group and eliminations-00TOTAL GROUP7,9137,121Order backlog30 Sep 201030 Sep 2009Division Stockholm601623Division Stockholm1,4731,224Sweden2,9612,520Norway541558Denmark1,4731,224	Division Stockholm	80	77
Sweden         289         262           Norway         86         42           Denmark         -5         22           Intra-Group and eliminations         10         11           TOTAL GROUP         381         337           Share of productive installer time by division, %         381         337           Division North         95.6         94.5           Division South         96.2         96.4           Division South         96.8         96.2           Sweden         96.3         95.8           Norway         92.1         93.1           Denmark         95.3         92.2           TOTAL GROUP         95.3         94.5           Order intake             Division North         1,340         1,256           Division South         2,291         2,183           Intra-Group and eliminations         -51         -53           Sweden         5,029         4,749           Norway         1,718         978           Denmark         1,166         1,394           Intra-Group and eliminations         -0         0           TOTAL GROUP         7,913         7	Division South	115	108
Norway8642Denmark-522Intra-Group and eliminations1011TOTAL GROUP381337Share of productive installer time by division, %95.694.5Division North95.694.5Division Stockholm96.296.4Division South96.395.8Norway92.193.1Denmark95.392.2TOTAL GROUP95.394.5Division Stockholm1,3401,256Division Stockholm1,4491,363Division Stockholm1,4491,363Division Stockholm1,4491,363Division Stockholm1,718978Division Stockholm1,718978Division South1,718978Denmark00TOTAL GROUP7,9137,121Drder backlog30 Sep 20090Division North601623Division North601623Division Stockholm887673Division Stockholm1,4731,224Sweden2,9612,520Norway541558Denmark1,473558Division Stockholm887673Division Stockholm514558Denmark1,4731,224Sweden2,9612,520Norway541558Denmark1,473558Division South354558Division South <td>Intra-Group and eliminations</td> <td>5</td> <td>3</td>	Intra-Group and eliminations	5	3
Denmark-522Intra-Group and eliminations1011TOTAL GROUP381337Share of productive installer time by division, %	Sweden	289	262
Intra-Group and eliminations1011TOTAL GROUP381337Share of productive installer time by division, %95.694.5Division North95.694.5Division Stockholm96.296.4Division South96.395.8Norway92.193.1Denmark95.392.2TOTAL GROUP95.394.5Division North1,3401,256Division North1,4491,363Division North1,4491,363Division Stockholm1,4491,363Division Stockholm1,4491,363Division Stockholm1,4491,363Division South2,2912,183Intra-Group and eliminations-51-53Sweden5,0294,749Norway1,718978Denmark1,1661,394Intra-Group and eliminations-<0	Norway	86	42
TOTAL GROUP         381         337           Share of productive installer time by division, %	Denmark	-5	22
Share of productive installer time by division, %         Second Sec	Intra-Group and eliminations	10	11
time by division, %         95.6         94.5           Division North         95.6         94.5           Division Stockholm         96.2         96.4           Division South         96.8         96.2           Sweden         96.3         95.8           Norway         92.1         93.1           Denmark         95.3         92.2           TOTAL GROUP         95.3         94.5           Division North         1,340         1,256           Division North         1,449         1,363           Division South         2,291         2,183           Intra-Group and eliminations         -51         -53           Sweden         5,029         4,749           Norway         1,718         978           Denmark         1,166         1,394           Intra-Group and eliminations         -         0           TOTAL GROUP         7,913         7,121           Order backlog         30 Sep 2010         30 Sep 2009           Division North         601         623           Division South         1,473         1,224           Sweden         2,961         2,520           Norway         541	TOTAL GROUP	381	337
Division North         95.6         94.5           Division Stockholm         96.2         96.4           Division South         96.3         95.8           Norway         92.1         93.1           Denmark         95.3         92.2           TUTAL GROUP         95.3         94.5           Division North         1,340         1,256           Division North         1,449         1,363           Division Stockholm         1,449         1,363           Division South         2,291         2,183           Intra-Group and eliminations         -51         -53           Sweden         5,029         4,749           Norway         1,718         978           Denmark         1,166         1,394           Intra-Group and eliminations         -         0           TOTAL GROUP         7,913         7,121           Order backlog         30 Sep 2010         30 Sep 2009           Division North         601         623           Division Stockholm         887         673           Division South         1,473         1,224           Sweden         2,961         2,520           Norway         <			
Division Stockholm         96.2         96.4           Division South         96.8         96.2           Sweden         96.3         95.8           Norway         92.1         93.1           Denmark         95.3         92.2           TOTAL GROUP         95.3         94.5           Division North         1,340         1,256           Division Stockholm         1,449         1,363           Division Stockholm         2,291         2,183           Intra-Group and eliminations         -51         -53           Sweden         5,029         4,749           Norway         1,718         978           Denmark         1,166         1,394           Intra-Group and eliminations         -         0           TOTAL GROUP         7,913         7,121           Order backlog         30 Sep 2010         30 Sep 2009           Division North         601         623           Division South         1,473         1,224           Sweden         2,961         2,520           Norway         541         558           Denmark         2,961         2,520	time by division, %		
Division South         96.8         96.2           Sweden         96.3         95.8           Norway         92.1         93.1           Denmark         95.3         92.2           TOTAL GROUP         95.3         94.5           Drivision North         1,340         1,256           Division North         1,449         1,363           Division South         2,291         2,183           Intra-Group and eliminations         -51         -53           Sweden         5,029         4,749           Norway         1,718         978           Denmark         1,166         1,394           Intra-Group and eliminations         -0         0           TOTAL GROUP         7,913         7,121           Order backlog         30 Sep 2010         30 Sep 2009           Division North         601         623           Division South         1,473         1,224           Sweden         2,961         2,520           Norway         541         558           Division South         1,473         558           Division South         1,473         558           Division South         2,520	Division North	95.6	94.5
Sweden         96.3         95.8           Norway         92.1         93.1           Denmark         95.3         92.2           TOTAL GROUP         95.3         94.5           Order intake             Division North         1,340         1,256           Division Stockholm         1,449         1,363           Division South         2,291         2,183           Intra-Group and eliminations         -51         -53           Sweden         5,029         4,749           Norway         1,718         978           Denmark         1,166         1,394           Intra-Group and eliminations         -0         0           TOTAL GROUP         7,913         7,121           Order backlog         30 Sep 2010         30 Sep 2009           Division North         601         623           Division South         1,473         1,224           Sweden         2,961         2,520           Norway         541         558           Division South         1,473         558           Division South         1,4558         558			
Norway         92.1         93.1           Denmark         95.3         92.2           TOTAL GROUP         95.3         94.5           Order intake             Division North         1,340         1,256           Division Stockholm         1,449         1,363           Division South         2,291         2,183           Intra-Group and eliminations         -51         -53           Sweden         5,029         4,749           Norway         1,718         978           Denmark         1,166         1,394           Intra-Group and eliminations         -0         0           TOTAL GROUP         7,913         7,121           Order backlog         30 Sep 2010         30 Sep 2009           Division North         601         623           Division North         601         623           Division South         1,473         1,224           Sweden         2,961         2,520           Norway         541         558           Denmark         514         550			
Denmark         95.3         92.2           TOTAL GROUP         95.3         94.5           Order intake			
TOTAL GROUP         95.3         94.5           Order intake             Division North         1,340         1,256           Division Stockholm         1,449         1,363           Division South         2,291         2,183           Intra-Group and eliminations         -51         -53           Sweden         5,029         4,749           Norway         1,718         978           Denmark         1,166         1,394           Intra-Group and eliminations         -         0           TOTAL GROUP         7,913         7,121           Order backlog         30 Sep 2010         30 Sep 2009           Division North         601         623           Division Stockholm         887         673           Division South         1,473         1,224           Sweden         2,961         2,520           Norway         541         558           Denmark         514         550			
Order intakeImage: Constraint of the symbol integration of the symbol integratic integration of the symbol integration of t			
Division North         1,340         1,256           Division Stockholm         1,449         1,363           Division South         2,291         2,183           Intra-Group and eliminations         -51         -53           Sweden         5,029         4,749           Norway         1,718         978           Denmark         1,166         1,394           Intra-Group and eliminations         -         0           TOTAL GROUP         7,913         7,121           Order backlog         30 Sep 2010         30 Sep 2009           Division North         601         623           Division Stockholm         887         673           Division South         1,473         1,224           Sweden         2,961         2,520           Norway         541         558           Denmark         514         550	TOTAL GROUP	95.3	94.5
Division North         1,340         1,256           Division Stockholm         1,449         1,363           Division South         2,291         2,183           Intra-Group and eliminations         -51         -53           Sweden         5,029         4,749           Norway         1,718         978           Denmark         1,166         1,394           Intra-Group and eliminations         -         0           TOTAL GROUP         7,913         7,121           Order backlog         30 Sep 2010         30 Sep 2009           Division North         601         623           Division Stockholm         887         673           Division South         1,473         1,224           Sweden         2,961         2,520           Norway         541         558           Denmark         514         550	Order intake		
Division Stockholm         1,449         1,363           Division South         2,291         2,183           Intra-Group and eliminations         -51         -53           Sweden         5,029         4,749           Norway         1,718         978           Denmark         1,166         1,394           Intra-Group and eliminations         -         0           TOTAL GROUP         7,913         7,121           Order backlog         30 Sep 2010         30 Sep 2009           Division North         601         623           Division Stockholm         887         673           Division South         1,473         1,224           Sweden         2,961         2,520           Norway         541         558           Denmark         514         550		1.240	1 256
Division South         2,291         2,183           Intra-Group and eliminations         -51         -53           Sweden         5,029         4,749           Norway         1,718         978           Denmark         1,166         1,394           Intra-Group and eliminations         -         0           TOTAL GROUP         7,913         7,121           Order backlog         30 Sep 2010         30 Sep 2009           Division North         601         623           Division Stockholm         887         673           Division South         1,473         1,224           Sweden         2,961         2,520           Norway         541         558           Denmark         514         550			
Intra-Group and eliminations         -51         -53           Sweden         5,029         4,749           Norway         1,718         978           Denmark         1,166         1,394           Intra-Group and eliminations         -         0           TOTAL GROUP         7,913         7,121           Order backlog         30 Sep 2010           Division North         601         623           Division Stockholm         887         673           Division South         1,473         1,224           Sweden         2,961         2,520           Norway         541         558           Denmark         514         550			
Sweden         5,029         4,749           Norway         1,718         978           Denmark         1,166         1,394           Intra-Group and eliminations         -         0           TOTAL GROUP         7,913         7,121           Order backlog         30 Sep 2010         30 Sep 2009           Division North         601         623           Division Stockholm         887         673           Division South         1,473         1,224           Sweden         2,961         2,520           Norway         541         558           Denmark         514         550			-
Norway         1,718         978           Denmark         1,166         1,394           Intra-Group and eliminations         0         0           TOTAL GROUP         7,913         7,121           Order backlog         30 Sep 2010         30 Sep 2009           Division North         601         623           Division Stockholm         887         673           Division South         1,473         1,224           Sweden         2,961         2,520           Norway         541         558           Denmark         514         550	· · ·		
Denmark1,1661,394Intra-Group and eliminations0TOTAL GROUP7,9137,121Order backlog30 Sep 201030 Sep 2009Division North601623Division Stockholm887673Division South1,4731,224Sweden2,9612,520Norway541558Denmark514550			
Intra-Group and eliminations0TOTAL GROUP7,9137,121Order backlog30 Sep 201030 Sep 2009Division North601623Division Stockholm887673Division South1,4731,224Sweden2,9612,520Norway541558Denmark514550			
TOTAL GROUP         7,913         7,121           Order backlog         30 Sep 2010         30 Sep 2009           Division North         601         623           Division Stockholm         887         673           Division South         1,473         1,224           Sweden         2,961         2,520           Norway         541         558           Denmark         514         550		_,	
Order backlog         30 Sep 2010         30 Sep 2009           Division North         601         623           Division Stockholm         887         673           Division South         1,473         1,224           Sweden         2,961         2,520           Norway         541         558           Denmark         514         550		7,913	
Division North         601         623           Division Stockholm         887         673           Division South         1,473         1,224           Sweden         2,961         2,520           Norway         541         558           Denmark         514         550		,,,,,,,	7,121
Division Stockholm         887         673           Division South         1,473         1,224           Sweden         2,961         2,520           Norway         541         558           Denmark         514         550	Order backlog	30 Sep 2010	30 Sep 2009
Division South         1,473         1,224           Sweden         2,961         2,520           Norway         541         558           Denmark         514         550	Division North	601	623
Sweden         2,961         2,520           Norway         541         558           Denmark         514         550	Division Stockholm	887	673
Norway         541         558           Denmark         514         550	Division South	1,473	1,224
Denmark 514 550	Sweden	2,961	2,520
	Norway	541	558
TOTAL GROUP 4,015 3,629	Denmark	514	550
	TOTAL GROUP	4,015	3,629

Consolidated	Jan-Sep	Jan-Sep	Jan-Dec	Oct -09
income statement	2010	2009	2009	Sep -10
Net sales	7,494	7,762	10,831	10,563
Costs of production	-5,958	-6,135	-8,516	-8,339
Gross profit/loss	1,536	1,628	2,315	2,223
Administrative and selling expenses	-1,156	-1,290	-1,779	-1,644
Operating profit/loss	381	337	536	579
Net financial income/expense	-39	-16	-25	-47
Earnings after financial items	342	321	511	532
Tax on profit for the year	-91	-73	35	16
Profit/loss for the period	251	249	545	547
Other comprehensive income				
Translation differences for the period from the translation of foreign operations	-54	-4	21	-29
Comprehensive income for the period	196	245	567	519
Consolidated	30 Sep	30 Sep	31 Dec	
balance sheet	2010	2009	2009	
Intangible assets	2,132	2,142	2,151	
Other non-current assets	413	333	476	
Other current assets	2,530	2,791	2,560	
Cash and bank balances	24	796	905	
Total assets	5,099	6,063	6,091	
Equity	1,517	1,454	1,720	
Long-term liabilities 1)	153	977	963	
Current liabilities 1)	3,430	3,632	3,408	
Total equity and liabilities	5,099	6,063	6,091	
1) Of which, interest-bearing liabilities	402	850	800	
	30 Sep	30 Sep	31 Dec	
Statement of changes in equity	2010	2009	2009	
	2010	2005	2005	
Consolidated equity Opening balance	1,720	1,209	1,209	
Comprehensive income for the period	1,720	245	567	
Dividend paid	-400	-	-	
Group contribution paid, net	-	-	-47	
Change of accounting policy relating to				
pensions in Norway	-	-	-9	
CLOSING BALANCE	1,517	1,454	1,720	
Consolidated	Jan-Sep	Jan-Sep	Jan-Dec	
cash flow statement	2010	2009	2009	
Cash flow from operating activities				
Earnings after financial items	342	321	511	
Adjustments for non-cash items	-57	29	21	
Income taxes paid	-	-	-2	
Changes in working capital Cash flow from operating activities	-134 151	16 366	-13 516	
Cash flow from investing activities	9	-175	-183	
Financing activities	,	-175	105	
Net repayment of long-term liabilities	-600		-50	
Change in utilisation of overdraft facility	202	-37	-37	
Dividend paid	-400	-	-	
Group contributions paid	-210	-	-	
Cash flow from financing activities	-1,008	-37	-87	
Cash flow for the period	-848	154	246	
Cash and cash equivalents at beginning of year	905	650	650	
Foreign exchange difference in cash and cash				
equivalents	-33	-7	9	



Cash and cash equivalents at end of period

## **Financial position**

Consolidated cash and cash equivalents at 30 September were SEK 24 million (796). Bravida also had access to SEK 998 million (590) in undrawn credit facilities. At 30 September the company had interest-bearing liabilities of SEK 402 million (850). Equity at the end of the period was SEK 1,517 million (1,454), representing an equity/assets ratio of 29.7 per cent (24.0).

#### Tax

In the Group tax was calculated at the standard rates of 26.3 per cent in Sweden, 28 per cent in Norway and 25 per cent in Denmark. The year before no standard-rate tax was calculated for Norway, as Bravida's Norwegian business had significant tax assets which had not been recognised in the balance sheet.

#### Significant risks and uncertainties

Fluctuations in the market and political decisions are the two external factors having the greatest impact on new residential and commercial construction, and on industrial and public-sector investment. Demand for service and maintenance work is less sensitive to fluctuations in the economic cycle. Operational risks are associated with day-to-day operations such as tendering, price risks, capacity utilisation and revenue recognition. Management of these risks is part of Bravida's ongoing business process. Percentage of completion accounting is applied in projects based on the degree of completion of the project and the final forecast. A sophisticated process for monitoring projects is crucial to limiting the risk of incorrect revenue recognition. Bravida continually monitors the economic status of projects to ensure that individual project estimates are not exceeded.

#### Events after the reporting period

No significant events have occurred after the end of the reporting period.

# Parent company

During the interim period the Group completed a refinancing initiative as a result of which the parent company has become the counterparty to the bank in the Group's account system and all credit facilities have been transferred to the Group's main bank. Bravida AB's net sales during the period were SEK 1 million (0). Earnings after financial items were SEK 843 million (-11). The parent company has received dividend payments of SEK 862 million from subsidiaries. The result includes refinancing costs of SEK 22 million (0). Cash and cash equivalents were SEK 0 million (8). Equity was SEK 1,693 million (1,239), resulting in an equity/assets ratio of 51 per cent (63), after a dividend payment of SEK 400 million.

Parent company	Jan-Sep	Jan-Sep
income statement	2010	2009
Other operating income	1	1
Administrative and selling expenses	-1	-1
Operating profit/loss	0	0
Profit/loss from interests in Group companies	862	-
Net financial income/expense	-19	-11
Earnings after financial items	843	-11
Tax on profit for the year	-	-
PROFIT/LOSS FOR THE PERIOD	843	-11
Parent company	30 Sep	30 Sep
parent company balance sheet	2010	2009
Financial assets	1,958	1,958
Other non-current assets	5	5
Receivables from Group companies	1,341	1
Cash and bank balances	0	8
Total assets	3,305	1,972
Equity	1,693	1,239
Liabilities to Group companies	1,195	585
Liabilities to parent company	0	146
Liabilities to credit institutions	402	-
Current liabilities	15	2
Total equity and liabilities	3,305	1,972

# Outlook

Bravida is established in about 150 locations across Scandinavia with local market conditions. The Scandinavian installation market as a whole weakened over the last few years, putting pressure on market prices. The fall in demand was related to the weak economic activity.

The economy has now started to recover. Bravida, which is a late-cyclical company, is expected to achieve growth in 2011. In all divisions the order intake now exceeds sales. It is expected that the Group's Danish business will face tougher market conditions than the Swedish and Norwegian businesses in the near future. Another positive sign is the clear increase in the number of construction starts in Sweden during the year, which will feed through to the installation industry in two to four quarters' time.

New commercial construction is expected to remain weak due to the high level of vacancies in existing properties. Residential construction is picking up from low levels in all three countries. Public-sector investment in hospitals, schools, care facilities and infrastructure is expected to be relatively robust through the remainder of 2010. As the rate of new construction remains low, especially in commercial premises, demand is expected to shift slightly towards redevelopment and renovation, and thus also towards service and maintenance projects. The need for energy efficiencies and reduced running costs are expected to become increasingly important drivers behind installation investments in existing buildings.

In recent years Bravida has structured and streamlined its sales, purchasing, production and administration activities. Extensive measures have been taken to adapt the company's production capacity and administrative expenses to market demand. This work has continued in 2010 while the effort to expand the service business continues along with a renewed focus on growth. The acquisition of Siemens' building services business in Norway represents a strategic move that has made Bravida the leading player also in the Norwegian market for electrical installations. The merger has significantly strengthened Bravida's Norwegian business. Thanks to the measures described above, Bravida is in a strong position for the remainder of 2010 and for 2011.

# Accounting policies

This interim report for the Group has been prepared in accordance with IAS 34 Interim Financial Reporting and the applicable sections of the Swedish Annual Accounts Act. The interim report for the parent company has been prepared in accordance with the Swedish Annual Accounts Act, which is consistent with the provisions of Recommendation RFR 2.3 Account for Legal Entities of the Swedish Financial Reporting Board.

## New and amended accounting policies for 2010:

Revised IFRS 3 Business Combinations: The application of the amendment will result in a change in how future acquisitions are accounted for, notably as regards accounting of transaction costs, any contingent considerations and successive purchases.

Bravida will apply IFRS 3 (Revised) prospectively for business combinations from 1 January 2010. The amendment of the standard will not have any impact on previous acquisitions but will affect the accounting of future transactions.

Other than what is stated in the foregoing, the accounting policies and bases of calculation applied are the same as in the last annual report.

Torbjörn Torell Chief Executive Officer and Group President

This interim report has not been examined by Bravida's auditors.

## HEAD OFFICE

Bravida AB SE-126 81 STOCKHOLM Sweden Visiting address: Mikrofonvägen 28 Phone +46 8 695 2000 Fax +46 8 695 2099

# **Division North**

Bravida Sverige AB Box 786 SE-851 22 SUNDSVALL Sweden Visiting address: Ortviksvägen 2

## **Division Stockholm**

Bravida Sverige AB SE-126 81 STOCKHOLM Sweden Visiting address: Mikrofonvägen 28

# **Division South**

Bravida Sverige AB Box 286 SE-421 23 VÄSTRA FRÖLUNDA Sweden Visiting address: J A Wettergrens g S

## **Division Norway**

Bravida Norge AS Postboks 103 0509 OSLO Norway Visiting address: Økernveien 94

# **Division Denmark**

Bravida Danmark A/S Park Allé 373 2605 BRØNDBY Denmark

Bravida AB SE-126 81 STOCKHOLM Org. no: 556713-6535 Telephone: +46 8 695 20 00 Fax: +46 8 695 20 99 www.bravida.com

Production: Bravida in partnership with Primaform Produktion AB



**Financial calendar** Year end financial statement 2010:

18 February 2011

**Contact persons** 

Any questions will be answered by Torbjörn Torell, CEO, or Per Leopoldson, CFO, phone +46 8 695 20 00. This report is also available at www.bravida.com.

This document is prepared in Swedish and translated into English. Should differences occur between the Swedish version and the English translation, the Swedish version shall prevail. Professionalism Simplicity Competence Good conduct

